

# Report to the Trustee on the Actuarial Investigation as at 30 June 2024

### Tully Sugar Superannuation Fund (a sub-plan in IOOF Employer Super)

24 December 2024

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# **Key Results and Recommendations**

I have prepared this report on the actuarial investigation of the Tully Sugar Superannuation Fund (the Fund), a sub-fund of IOOF Employer Super, as at 30 June 2024 for IOOF Investment Management Limited, as Trustee of the Fund. The Fund is closed to new defined benefit members.

This report should not be relied upon for any other purpose or by any party other than the Fund's Trustee. Mercer is not responsible for the consequences of any other use. This report should be considered in its entirety and not distributed in parts. The Trustee should share this report with Tully Sugar Limited (the Employer) who contributes to the Fund. The Employer may consider obtaining separate actuarial advice on the recommendations contained in the report.

### **Change in Financial Position**

The following table summarises the Fund's financial position, at both this and the previous actuarial investigation.

	Position a	Coverage at 30	
Defined Benefits Only*	\$000	Asset Coverage	June 2021
Assets			
Liability for Vested Benefits (as of right)		103.7%	105.8%
Liability for Consent Benefits		103.2%	103.9%
Liability for Actuarial Value of Accrued Benefits		97.6%	93.2%
Liability for SG Minimum Benefits		103.7%	105.8%

\*The above totals exclude additional accumulation balances for defined benefit members of a state as at 30 June 2024.

The coverage levels at 30 June 2024 were slightly lower than the levels at the previous actuarial investigation (apart from the coverage of the Actuarial Value of Accrued Benefits). The change in coverage levels was due to the following items of experience:

- Average salary and Final Average Salary growth of 3.0% p.a. and 3.1% p.a. respectively which was higher than expected (2.0% p.a. up to 30 June 2024);
- Investment earnings of 2.1% p.a., which were higher than the long term assumption (1.5% p.a.); and
- Employer contributions that were higher than the long-term funding cost.

### **Assumptions**

I have updated the assumptions adopted to value the Fund liabilities from those used in the previous investigation. These reflect changes to the economic environment since the previous actuarial investigation. There was a material increase in the long-term gap between the assumed rate of

investment earnings and the rate of salary increases used to determine the Actuarial Value of Accrued Benefits from -1.0% pa to +0.5% pa.

This change has decreased the Actuarial Value of Accrued Benefits.

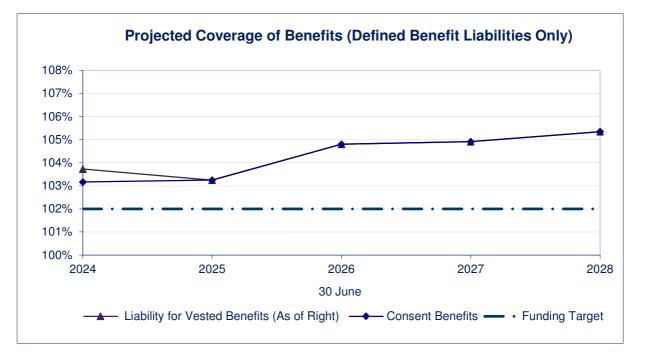
### **Recommended Contribution Rates and Projections**

At 30 June 2024, the Fund was in a satisfactory financial position with assets equal to 103.7% of Vested Benefits (as of right). The 103.2% coverage of the Defined Benefit Consent Benefits was also above the financing objective of 102% coverage adopted for this investigation.

Based on the financial position at 30 June 2024, I recommend the Employer contributes to the Fund in accordance with the following contribution program:

Benefit Category	1 July 2024 – 31 December 2025	1 January 2026 onwards
1 and 2	or salary sacrifice member contributions of 8%	per month plus deemed or salary sacrifice member contributions of 8%

I have prepared the following projection of Fund assets and benefit liabilities based on the assumptions adopted for this investigation and the recommended contribution amount:



The graph above shows that the recommended contributions are anticipated to result in assets of at least 102% of Defined Benefit Consent Benefits (which is the financing objective adopted in this investigation) over the period to 30 June 2027.

Defined Benefit Vested Benefits (as of right) are expected to equal Defined Benefit Consent Benefits from 30 June 2025.

### **Risks**

The above projection is based on the assumptions adopted, which represent a single scenario from a range of possibilities. The future is uncertain and the Fund's actual experience will differ from these assumptions; these differences may be minor in their overall effect, or they may be significant and material. In addition, different sets of assumptions or scenarios may also be within the reasonable range and results based on those alternative assumptions would be different. Consequently, the Trustee should review coverage of Vested Benefits at least once every year and monthly on an approximate basis. The Trustee's monitoring of the experience specified in the Notifiable Events section of the Funding and Solvency Certificate will provide a further means of identifying adverse experience which warrants an immediate review of the Fund's financial position.

Sections 7 and 8 provide illustrations of the impact of investment volatility on the projected coverage of liabilities and shows that a 1% pa reduction in the assumed future investment return would result in an 4.7% increase in the Actuarial Value of Accrued Benefits.

Sections 8 and 9 discuss other risks associated with the liabilities, including salary increase risk, small fund risk, expense risk, legislative risk and risks around the provision of insurance benefits within the Fund.

### **Other Findings and Recommendations**

### **Suitability of Policies**

I am satisfied that the following current policies for the defined benefit section of the Fund are suitable:

- Investment policy;
- Crediting rate policy;
- Insurance arrangements ;
- · Shortfall Limit (for the purposes of SPS 160); and
- The Trustee's process for monitoring the Fund's financial position.

### **Recommendations**

The financial position should be reviewed annually (at 30 June 2025 and 30 June 2026).

### Actions Required by the Trustee

The Trustee should consider this report and confirm its agreement (or otherwise) to the contribution and other recommendations.

The Trustee should seek formal agreement from the Employer to contribute in line with the recommendations.

# Introduction

### **Background of the Fund**

The Fund is operated for the benefit of employees of Tully Sugar Limited and is a part of IOOF Employer Super. The Trustee of IOOF Employer Super, IOOF Management Limited, holds a Registrable Superannuation Entity Licence under the SIS legislation and operates the Fund as required under the Trust Deed.

Fund members receive lump sum defined benefits on resignation, retirement, death or disablement. I set out a high-level summary of the benefits provided in Appendix A.

The Fund is a resident regulated fund and a complying superannuation fund for the purposes of the SIS legislation. The Fund is taxed as a complying superannuation fund.

The advice contained in this report is given in the context of Australian law and practice. I have made no allowance for taxation, accountancy or other requirements in any other country.

The governing rules of the Fund are set out in the IOOF Portfolio Services Superannuation Fund Trust Deed dated 20 June 1994 and the Participation Agreement effective 1 January 2005 (as amended).

### **Purpose**

I have prepared this report exclusively for the Trustee of the Tully Sugar Superannuation Fund for the following purposes:

- To present the results of an actuarial investigation of the Fund as at 30 June 2024;
- To review Fund experience for the period since the previous actuarial investigation as at 30 June 2021;
- To recommend contributions to be made by the Employer intended to allow the Fund to meet its benefit obligations in an orderly manner, and to reach and maintain an appropriate level of security for members' accrued benefit entitlements;
- To satisfy the requirements of the rules of the Fund for actuarial investigations of the Fund's financial position; and
- To meet legislative requirements under relevant Commonwealth superannuation legislation; these
  include the Superannuation Industry (Supervision) Act 1993 and associated regulations (SIS
  legislation) and SPS 160.

My report satisfies Professional Standard 400 issued by the Actuaries Institute setting out requirements for actuarial investigations of defined benefit superannuation funds.

The previous actuarial investigation was conducted as at 30 June 2021 by me, on behalf of Mercer, and the results are contained in a report dated 22 December 2021.

### Significant Events since the Investigation Date

Whilst investment performance has been favourable up to the end of November, I have not made any allowance for investment returns since the investigation date in this report as it would not materially impact the findings or recommendations.

I am unaware of any other significant events that have occurred since 30 June 2024 which would materially impact the findings or recommendations in this report.

# **Experience since the Last Investigation**

### **Data Provisions**

To prepare this report, I have relied on financial and participant data provided by the Fund's administrator. The data used is summarised in this report. I have not independently verified or audited the data provided but have performed a range of broad "reasonableness" checks and tested for consistency with previous records. I am satisfied that the data is sufficiently accurate for the purposes of this actuarial investigation.

I have also relied upon the documents, including amendments, governing the Fund as provided by the Trustee. The Trustee is ultimately responsible for the validity, accuracy and comprehensiveness of this information. If the data or Fund provisions are not accurate and complete, the investigation results may differ significantly from the results that would be obtained with accurate and complete information; this may require a revision of this report.

### Membership

The membership of the Fund's defined benefit section has changed since 30 June 2021 as follows:

Active members at 30 June 2021	6
Exits	2
Active members at 30 June 2024	4
Total salaries at 30 June 2024	
Average salaries at 30 June 2024	
Average age at 30 June 2024	57.7 years

There are no members remaining whose benefits are determined wholly on a defined contributions (or 'accumulation') basis.

During the period under review the number of defined benefit members within the Fund decreased from 6 to 4. This means that the surplus is spread over a smaller number of members and the coverage of benefit liabilities (when expressed as a percentage) has increased slightly as a result.

### **Investment Returns**

The table below shows the rates of estimated investment earnings (after tax, investment fees and asset based administration fees) for the assets supporting the defined benefits of active members, over the period since the previous investigation.

Year Ending	Investment Return (pa)
30 June 2022	-1.6%
30 June 2023	3.0%
30 June 2024	5.1%
Compound Average	2.1%

The average estimated investment return for the three year period to 30 June 2024 was 2.1% pa compared to the long term assumption at the last actuarial investigation of 1.5% pa. The higher return than assumed had a positive impact on the Fund's financial position.

### **Salary Increases**

Salaries for the current defined benefit members increased by an average of 3.0% p.a. over the period compared to our assumption at the last actuarial investigation of 2.0% p.a. up to 30 June 2024. The average increase in Final Average Salary (FAS) was 3.1% p.a. The higher than assumed salary and FAS increases had a negative impact on the Fund's financial position, as most of the Fund's liabilities are salary related.

### Contributions

The Employer contributions paid since the date of the previous actuarial investigation were as follows:

Benefit Category	1 July 2021 – 31 December 2021	1 January 2022 – 30 June 2024
1 and 2	17.5% of members' salaries plus deemed or salary sacrifice member contributions of 8%	ber month plus deemed or salary sacrifice member contributions of 8%

The Employer contributions for the defined benefit members were in accordance with the recommendations of the prior actuarial investigation and the subsequent review of the Fund's financial position as at 30 September 2022, and were higher than the cost of benefit accrual. This had a positive impact on the Fund's financial position.

### Impact of the Experience on the Financial Position

The main experience items affecting the Fund's financial position during the period from 30 June 2021 to 30 June 2024 were as follows:

Item	Assumption at previous review	Fund experience	Comment on effect
Investment returns	1.5% p.a.	2.1% p.a.	Positive effect – investments grew at a higher rate than assumed
Salary/FAS increases	2.0% p.a. for first 3 years from 1 July 2021	3.0%/3.1% p.a.	Negative effect – benefit liabilities grew at a higher rate than assumed
Employer contributions			Positive effect – investments grew at a higher rate than benefit liabilities
Membership changes		2 exits	Slight positive effect – excess assets spread over smaller membership base

## **Actuarial Assumptions**

The ultimate cost to the Employer of providing the benefits to members is:

- · The amount of benefits paid out; and
- The expenses of running the Fund, including tax

#### less

- · Members' contributions; and
- The return on investments.

The ultimate cost to the Employer will not depend on the actuarial assumptions or the methods used to determine the recommended Employer contribution, but on the actual experience of the Fund. The financing method and actuarial assumptions adopted will however affect the timing of the contribution requirements from the Employer.

The actuarial process includes projections of possible future Fund assets and benefit liabilities on the basis of actuarial assumptions about future experience.

These assumptions include investment returns, salary/wage increases, crediting rates, the rates at which members leave the Fund for various reasons, and other factors affecting the financial position of the Fund.

It is not expected that these assumptions will be precisely borne out in practice, but rather that in combination they will produce a model of possible future experience that is considered a suitable basis for setting contribution rates.

### **Economic Assumptions**

The most significant assumption made in estimating the cost of defined benefits is the difference between:

- The assumed rate of investment earnings; and
- The rate of salary increases used in the projections of future benefit payments.

This difference is commonly referred to as the "gap".

The key economic long term assumptions adopted for this investigation are:

	Assumption
Investment returns (after tax, investment and asset based administration fees)	3.5% p.a.
General salary increases	3.0% p.a.

The assumption for investment returns is based on the expected long term investment return over a period matching the future duration of the liabilities of the Fund, for the Fund's current benchmark investment mix of the MLC MultiActive Conservative and Cash Enhanced Trusts, calculated using Mercer's assumptions of the means and standard deviations of returns from the various underlying asset classes and the correlations of returns between those asset classes.

The salary increase assumption is based on long term economic forecasts for future increases in average weekly earnings (AWOTE) and discussions with the Employer.

### **Demographic and Decrement Assumptions**

The following tables show the assumptions that have been made concerning the rates at which members will leave the Fund for a variety of reasons.

### **Retirement and Resignation**

The rates at which members are assumed to leave the fund due to retirement are set out below. It is assumed that Employer consent is granted for early retirement. Given the small size of the fund, these rates are based on the experience of similar plans administered or advised by Mercer.

The following tables show the assumptions that have been made concerning the rates at which members will leave the Fund due to resignation or retirement.

Age Last Birthday	Percentage of members age x at beginning of year assumed to leave the Fund during the year on account of early retirement	
x	%	
56	10	
57	10	
58	10	
59	10	
60	20	
61	10	
62	10	
63	10	
64	10	
65	100	

### **Death and Disablement in Service**

Due to the small number of defined benefit members, no specific allowance is made for the possibility of future decrements due to death and total and permanent disablement, with the estimated insurance premiums included in the expense assumption.

### Retrenchment

No specific allowance is made for the possibility of future retrenchments.

### **Other Assumptions**

### **New Members**

The Fund's defined benefit section is closed to new entrants and I have made no allowance for new members.

### **Expenses**

Administration costs, management expenses and consulting fees for defined benefit members are deducted from fund assets. Based on recent experience, I have assumed that these expenses will amount to b.a.

The net cost of group life and temporary disablement insurance premiums for defined benefit members is also deducted from Fund assets and are assumed to average 1.25% of defined benefit members' salaries.

#### Tax

It is assumed that the current tax rate of 15% continues to apply to the Fund's assessable income, along with current tax credits and deductions.

All future Employer and member salary sacrifice contributions are assumed to be subject to 15% contribution tax, after deduction of any insurance premiums and administration and management costs. All contribution recommendations quoted in this report are gross of contributions tax.

I have made no allowance for:

- Any surcharge liability as members' benefits will be reduced by a surcharge offset account equal to the surcharge payments made, accumulated at the Fund crediting rate. Surcharge was abolished with effect from 1 July 2005.
- Excess contributions tax, as this is payable by the member.
- Additional tax on contributions (including defined benefit notional contributions) for those with incomes above the threshold (currently **benefit**), which is also payable by the member.

### Impact of the Changes in Assumptions

I have summarised in the table below the changes in assumptions from those used in the previous investigation and the reasons for the changes:

Assumption	Investigation at 30 June 2024	Investigation at 30 June 2021	Reason for change
Investment Returns	3.5% p.a.	1.5% p.a.	Updated investment outlook in relation to asset class returns
Salary Increase	3.0% p.a.	2.0% p.a. for 3 years from 1 July 2021 and 2.5% p.a. thereafter	Following discussions with the Employer
Expenses and insurance premiums	costs at 1.25% of DB member salaries	3.5% of DB member salaries	Based on recent and expected experience

The overall impact of the changes in assumptions was to:

- Decrease the Actuarial Value of Accrued Benefits by and and
- Decrease the assessed long-term employer cost of future service benefits (excluding expenses and insurance premiums) by 1.25% of salaries.

## Assets

### **Market Value**

The net market value of the Fund's assets as at 30 June 2024 was (based on the data provided by the Fund's administrator).

Calculation of Defined Benefits Assets at 30 June 2024	
Net market value of the Fund's assets as at 30 June 2024	
Less accumulation accounts for defined benefit members	
Net assets to support the defined benefit liabilities of the Fund	

### **Operational Risk Reserves**

The assets to meet the Trustee's Operational Risk Financial Requirement (ORFR) are held separately from the assets of the Fund.

The scope of this Investigation does not include a review of the adequacy of assets held to meet the Trustee's ORFR or the Trustee's ORFR strategy.

### **Investment Policy**

### **Assets backing Defined Benefit Liabilities**

The Fund's current investment strategy for assets supporting defined benefit liabilities is a combination of the MLC MultiActive Conservative Growth Trust and the MLC MultiActive Cash Enhanced Trust. I understand that in accordance with the instructions of the Employer, all cash inflows are invested in the Cash Enhanced Trust, and all withdrawals are redeemed from the Conservative Trust. The strategy involves a benchmark 14% exposure to 'growth' assets such as shares and property and a benchmark 86% exposure to 'defensive' assets such as cash and fixed interest. 'Growth' assets are expected to earn higher returns over the long term compared to 'defensive' assets, but at the same time to exhibit more variation in returns from year to year.

The current actual and strategic asset allocations for the assets supporting the defined benefit liabilities are as follows:

Asset Class	Actual Allocation	Strategic Asset Allocation
Australian Shares	3%	4%
Overseas Shares	4%	4%
Property	3%	4%
Other Growth	2%	2%
Total Growth	12%	14%
Fixed Interest	24%	18%
Cash	64%	68%
Total Defensive	88%	86%
Total	100%	100%

The majority of the defined benefit liabilities are not affected by the investment return on the Fund's assets. The volatility of the Fund's investment returns will therefore affect the financial position of the Fund from year to year and is likely to impact on the required level of Employer contributions.

I am satisfied that the current investment strategy is appropriate in view of the Fund's longer term cash flows and the financial support provided by the Employer.

This conclusion takes into account my understanding that the Employer understands the possible variability in future contributions associated with the current investment policy. If the Employer has a different view, then this policy should be reviewed.

### Assets backing Accumulation Benefit Liabilities

The Fund provides defined benefit members with a range of investment options for their accumulation benefits. The assets supporting the Fund's accumulation benefit liabilities are invested according to members' selected investment options and the actual returns on those investments (whether positive or negative) are passed on to members via changes in the unit prices by which member account balances are determined. Thus the Fund's accumulation liabilities and related assets are fully matched.

I consider that the Fund's investment policy for assets relating to accumulation liabilities is suitable, having regard to the nature and term of these liabilities.

The Fund's investments are expected to provide a high level of liquidity in normal circumstances.

### **Crediting Rate Policy**

### **Defined Benefits**

Crediting rates are only used in the calculation of resignation benefits, and to accumulate Superannuation Guarantee contributions on Ordinary Time Earnings in excess of salary with interest. However, the resignation benefits of all of the remaining members are less than their early retirement or Superannuation Guarantee benefits, and are expected to remain so in the future. Whilst crediting rates are calculated for the Fund, they have very little impact on members' benefits.

The main features of the crediting rate policy in relation to defined benefits are summarised briefly below:

- The annual crediting rate is calculated as the internal rate of return, net of tax and fees (based on the starting and ending asset values and cash flows over the year to 30 June) and applied at the year end to the value of the member account balance at the previous 30 June and any contributions made during the year allowing for the timing of contributions. The interim crediting rate (see below) will be used until the annual crediting rate is determined.
- The interim crediting rate is calculated and updated monthly as the internal rate of return (based on the starting and ending asset values and cash flows over the period from 30 June to the end of the relevant month). The interim crediting rate is used to determine benefit quotes and to determine a benefit when a member exits the Fund up to the date the benefit is processed. The Trustee may, at its discretion, apply a different interim crediting rate from the date the member leaves the Fund until the member's benefit payment is made.
- Crediting rates may be adjusted to ensure that member accounts do not exceed Fund assets and are consistent with any policy covering reserves.

### **Accumulation Benefits**

The main features of the unit pricing and crediting rate policy in relation to the additional accumulation accounts of defined benefit members are set out in the Unit Pricing Policy document summarised briefly below:

- Member accounts are invested directly in their selected managed investment options. A separate Cash Account is maintained.
- Investment income varies in accordance with the particular investment option. Income is credited to a member's Cash Account for subsequent investment in accordance with their selected investment strategy.
- Investment distributions and the impact of taxation are not reflected in the investment option unit prices. Investment tax is paid from a member's Cash Account prior to subsequent investment.
- Smoothing reserves are not used. All reserves are accounting in nature only and fully encapsulated in the unit price of the managed investment options

### **Documentation**

The main features of the Fund's unit pricing in relation to the additional accumulation accounts of defined benefit members are set out in the IOOF Unit Pricing Policy document (current version November 2021).

The Fund's crediting rate policies are set out in the document Defined Benefit Crediting Rate Policy (November 2020).

### Conclusion

The crediting and unit pricing policy and related procedures are documented. A detailed review of the policy and related procedures is outside the scope of this investigation.

Based on a review of the main features, I consider that the unit pricing and crediting rate policy adopted for these benefits is generally suitable taking into consideration the principles of equity between different generations of members and any material risks which may have a significant impact on the Fund (i.e. a market shock or sudden downturn in investment markets).

# **The Actuarial Approach**

### **Financing Objective**

The financing objective adopted for this investigation is to maintain the value of the Fund's assets at least equal to:

- 100% of accumulation account balances; plus
- 102% of Defined Benefit Consent Benefits.

Accumulation account balances are matched by specific assets and do not require any additional margins. However the majority of the defined benefit liabilities are linked to salaries and not to the returns on the underlying assets. A margin in excess of 100% coverage of vested defined benefits is therefore desirable to provide some security against adverse experience such as poor investment returns and higher than expected salary increases. I consider that the target margin of 2% is suitable.

I have taken into consideration the provisions of the Trust Deed and any professional requirements as set out below.

#### **Professional Requirements**

Under Professional Standard 400 issued by the Actuaries Institute, the funding method selected by the actuary *"must aim to provide that:* 

- (a) members' benefit entitlements (including any pension increases provided by the Trust Deed or in accordance with either precedent or the intentions of the Trustee and/or Fund Sponsor) are fully funded before the members retire; and
- (b) the Net Assets of the Fund from time to time, after making full provision for the entitlements of any beneficiaries or members who have ceased to be employed, exceed the aggregate of benefits which employed members would reasonably expect to be payable to them on termination of membership, including the expenses of paying those benefits, and having regard to the provisions of the Trust Deed and the likely exercise of any Options or Discretions." (Paragraph 5.5.4 of PS400).

Accordingly the actuary needs to be satisfied that any funding program is expected to provide a level of assets which meets or exceeds immediate benefit entitlements based on members' reasonable expectations. Should assets fall below that level, the funding program needs to aim to lift assets to at least the required level over a reasonable time period and to maintain assets at or above the required level thereafter.

I have set the financing objective on the basis that members' reasonable expectations on termination would be to receive their vested benefit entitlement and the Employer will consent to early retirement where required.

### **Provisions of the Trust Deed**

IOOF Employer Super's Trust Deed includes a requirement that an actuary carry out an actuarial valuation of the financial condition of the Fund in accordance with relevant Commonwealth superannuation legislation.

### **Financing Method**

There are various financing methods that could be followed in setting the Employer contribution level. This investigation uses the "Target Funding" method, which was also used at the previous investigation.

Under this method, the Employer contribution rate required to provide a target level of coverage of a particular benefit liability measure is determined.

The level of the Employer contributions may vary from time to time to ensure that the Fund remains on course towards its financing objective (minimum 102% coverage of Defined Benefit Consent Benefits).

I consider that the Target Funding method is suitable in the Fund's current circumstances as it allows the recommended contribution rate to be determined specifically to meet the Fund's financing objective.

# **Financial Position of the Fund**

### **Funding Status**

### **Vested Benefits**

Vested Benefits are the amounts payable as of right should all active members voluntarily resign or, if eligible, retire at the investigation date.

At 30 June 2024, the Fund assets represented 103.7% of the vested benefits and hence the Fund was considered to be in a "satisfactory financial position" under SIS legislation.

### **Consent Benefits**

We have defined Consent Benefits as the amounts payable should all active members retire with the Employer's consent at the investigation date.

At 30 June 2024, Fund assets were greater than Consent Benefits. The 103.2% coverage of Defined Benefit Consent Benefits was also above the financing objective of 102% coverage adopted for this investigation.

### **SG Minimum Benefits**

SG Minimum Benefits are the minimum benefits required under SG legislation, as defined in the Benefit Certificate (also referred to as Minimum Requisite Benefits or MRBs).

The Fund assets at 30 June 2024 were 103.7% of SG Minimum Benefits and hence the Fund was considered to be "solvent" under SIS legislation.

### **Actuarial Value of Accrued Benefits**

The Actuarial Value of Accrued Benefits is the expected value (as at the investigation date) of all future expected benefit payments, based on membership to date, discounted to the investigation date, taking into account the probability of payment. This value is calculated using the actuarial assumptions and method outlined in the previous sections. In determining the value, I have not applied a minimum of the vested benefits. Further details concerning the calculation of the Actuarial Value of Accrued Benefits are set out in Appendix B.

The Fund Assets as 30 June 2024 represented 97.6% of the Actuarial Value of Accrued Benefits.

	Position at 30 June 2024		Coverage
Defined Benefits Only*	\$000	Asset Coverage	at 30 June 2021
Assets			
Liability for Vested Benefits (as of right)		103.7%	105.8%
Liability for Consent Benefits		103.2%	103.9%
Liability for Actuarial Value of Accrued Benefits		97.6%	93.2%
Liability for SG Minimum Benefits		103.7%	105.8%
*The above totals exclude additional accumulation balances for defined benefit memb	pers of	as at 30	) June 2024.

The coverage levels at 30 June 2024 were lower than the levels at the previous actuarial investigation (apart from the coverage of the Actuarial Value of Accrued Benefits) due to:

- The overall experience discussed in Section 3; and
- The changes in the actuarial assumptions resulting in a decrease in the Actuarial Value of Accrued Benefits as discussed in Section 4 of this report.

### **Employer Future Service Cost**

Based on the assumptions adopted for this investigation, I estimate that the Employer's long-term defined benefit funding cost (i.e. the normal cost of funding future service defined benefit accruals for each category) is 17.2% of salaries (for both Category 1 and 2 members), plus the average random compares to the average rate of 19.6% determined at the latest investigation (including expenses).

The Employer's long-term defined benefit funding cost above includes the expected expenses and insurance premiums, and includes allowance for contributions tax.

The assessed long-term cost for future service excluding expenses and insurance premiums has reduced only slightly since the last investigation from 16.1% to 15.9%. The reduction due to changes in assumptions has been mainly offset by an increase due to changes in the Fund's membership profile.

### **Previous Recommendations**

The previous actuarial investigation made the following recommendations and the status of these are shown in the table below:

Recommendations	Status
Contribution program	Employer contributed in accordance with recommendations
The Shortfall Limit (for the purposes of SPS 160) should be increased to 100%.	Implemented

Recommendations	Status
The financial position should be reviewed at 30 June 2022	Reviews completed at 30 September 2022 and 30 June 2023

### **Recommended Contributions**

Based on the Trustee's financing objective described above and the results of this investigation, I recommend that the Employer contributes in accordance with the following program:

Benefit Category	1 July 2024 – 31 December 2025	1 January 2026 onwards
1 and 2	per month plus deemed	per month plus deemed or
	or salary sacrifice member	salary sacrifice member contribution of
	contribution of 8%	8%

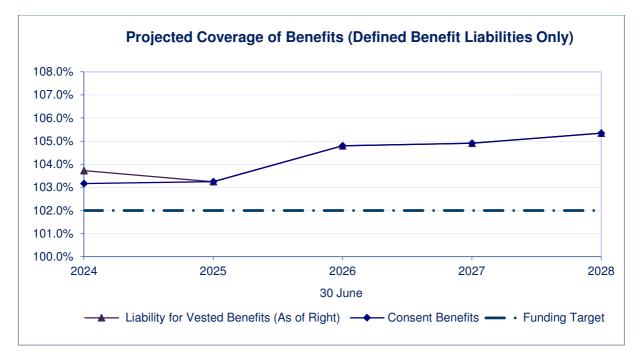
I have recommended that contributions be paid as monthly lump sum amounts, rather than as a percentage of members' salaries. I consider that this is an appropriate means of targeting the Fund's financing objective, given the small number of members remaining in the Fund. It is also easier to allow for the changes in the Fund's liabilities expected over the short-term due to the impact of salary increases on members' Final Average Salary.

### **Projected Financial Position**

I have prepared a projection of Fund assets and benefit liabilities based on:

- The actuarial assumptions adopted for this investigation;
- The recommended Employer contributions.

The results of the projection are as follows:



This projection is based on the assumptions adopted, which represent a single scenario from the range of possibilities. The future is uncertain and the Fund's actual experience will differ from those assumptions; these differences may be minor in their overall effect, or they may be significant and material. In addition, different sets of assumptions or scenarios may also be within the reasonable range and results based on those alternative assumptions would be different, as discussed below.

The projection above shows that the recommended contributions are anticipated to result in assets of at least 102% of Defined Benefit Consent Benefits (which represents the financing objective adopted in this investigation) over the period to 30 June 2027.

Defined Benefit Vested Benefits (as of right) are expected to equal Defined Benefit Consent Benefits from 30 June 2025.

### **Sensitivity Analysis**

I have tested the effect of changes to the key assumptions on the value of liabilities and the Fund's net financial position.

The liabilities shown in this report are calculated using my best estimate assumptions for investment return (3.5% p.a.) and salary growth (3.0% p.a.). As both future investment returns and future salary increases are unknown, it is almost certain that actual experience will differ from these assumptions.

It is the difference between the investment return rate and salary growth rate (commonly referred to as the 'gap') that is crucial rather than the individual assumptions, because the value of the assets move with investment returns while most of the Fund's defined benefit liabilities grow with salaries.

To quantify the sensitivity of the net financial position (Assets less Actuarial Value of Accrued Benefits) to my assumptions, I have calculated the change in the liability based on the following scenarios:

- Decrease the long term investment return assumption by 1% p.a.;
- Increase the Salary growth assumption by 1% p.a.;

All other assumptions are assumed to remain the same.

The effects of these changes are shown below:

Scenario	Net financial position as at 30 June 2024 (\$000)	Change in net financial position (\$000)
Base assumptions as shown previously		
Decrease investment return by 1% p.a.		
Increase salary increase by 1% p.a.		

# **Key Risks**

### **Investment Volatility**

I have considered the impact of investment volatility on the Fund's financial position over the next few years using a "High return" and a "Low return" scenario. The returns under both scenarios have been derived from assumptions about the likely risk attached to the Fund's defined benefit investment strategy.

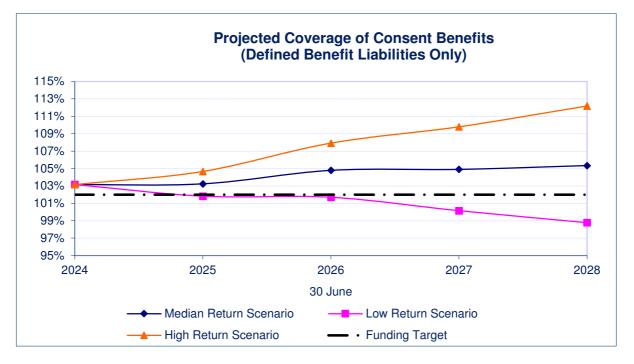
The majority of the current vested benefits for defined benefit members are linked to salaries and not linked to investment returns. Therefore the Fund's vested benefits coverage is highly sensitive to changes in the investment return assumptions.

Using the investment return model and assumptions adopted, there is approximately a 10% chance of the Fund's cumulative investment return being less than the "low return" scenario over the next 4 years. Similarly, there is approximately only a 10% chance of the Fund's cumulative investment return being greater than the "high return" scenario over the next four years.

1 July 2024 to 30 June	Assumed Cumulative Investment Return (%)		
	"Low Return"	Valuation	"High Return"
2025	2.1%	3.5%	4.9%
2026	4.2%	7.1%	10.0%
2027	6.4%	10.9%	15.4%
2028	8.7%	14.8%	21.1%

The cumulative investment return is the total return from 1 July 2024 up to 30 June in the year shown. The extent of variation allowed for in these projections reflects the Fund's asset mix and Mercer's views on potential variability in investment results in various investment sectors.

The graph below shows the effect on the projected ratio of assets to Consent Benefits for defined benefit members under the "high return" and "low return" scenarios, with all other investigation assumptions remaining unchanged.



Based on fluctuations in investment returns only, and assuming other experience is in line with the assumptions adopted for this investigation, there is approximately an 80% chance that the coverage of assets over Defined Benefit Consent Benefits at 30 June 2027 will fall in the range from 100% to 110%.

The "low return" scenario and the "high return" scenario shown above are illustrations only, and show what may occur under assumed future experiences that differ from my baseline assumptions. These scenarios do not constitute upper or lower bounds and the actual future coverage of Consent Benefits may differ significantly from the range shown above, depending on actual future experience. In fact, there is a 1 in 20 chance that the investment return could be less than minus 1.5% in any year based on the current Fund asset allocation.

In my view, the Trustee should be satisfied with the expected level of security over the next few years if the Employer contributes at the recommended levels.

### **Salary Growth Risk**

The risk is that wages or salaries (on which future benefit amounts will be based) will rise more rapidly than assumed, increasing benefit amounts and thereby requiring additional employer contributions. This risk is borne by the Employer.

For example, if the assumed future salary increase rate was increased by 1% pa with no change in other assumptions, then the Fund's net financial position (Assets less Actuarial Value of Accrued Benefits) would deteriorate by approximately as shown in the table in Section 7.

The actual rate of future salary increases may vary (positively or negatively) from the rate assumed at this investigation by much more than the (positive) 1% pa illustrated in the example above.

### **Legislative Risk**

This risk is that the Commonwealth Government could make legislative changes that increase the cost of providing the defined benefits – for example, an increase in the rate of tax on superannuation funds. This risk is borne by the Employer.

### **Small Plan Risk**

This risk relates to supporting a defined benefit plan where there are few remaining defined benefit members meaning the law of averages no longer applies and the time horizon of the defined benefit liabilities may have become short. Issues that may require consideration include:

- Funding may have previously been based on the Defined Benefit Fund continuing in the longer-term, which may no longer hold. Therefore greater focus is required on the funding of benefits immediately payable to members (e.g. Defined Benefit Vested Benefits);
- With few remaining members, the experience of a single member or event will have a proportionately larger impact on the financial position. Therefore more frequent monitoring of the financial position will be required;
- (iii) Contributions required to finance any shortfalls, specifically as a percentage of salary roll of defined benefit members, can become significant;
- (iv) The investment strategy may have been set based on the Defined Benefit liabilities continuing in the longer-term, which may no longer hold. Therefore the strategy may need to be revised to reflect the shorter term of the liabilities;
- (v) Fees in respect of the Fund, particularly relative to the number of defined benefit members and salary roll, can become significant. Most actuarial tasks are essentially the same whether there are one or 100 defined benefit members. As defined benefit funds reduce in membership, the actuarial fees may, in fact, increase because of additional monitoring being required. Industry changes such as the SG rate increase can also result in additional fees; and
- (vi) The expected wind-down of the remaining defined benefit members.

## **Insurance Risks**

### Insurance

The Fund is not permitted to self-insure.

The "Group Life Insurance" covers risks of death and Total Permanent Disablement (TPD)

For defined benefit members, the group life sum insured formula currently in use is:

Sum Insured = Death Benefit – Vested Benefit

Based on the formula in use at the investigation date, the 'amount at risk' as at 30 June 2024 for the Fund was as follows.

	Defined Benefit members	\$000
	Death/Disablement Benefits	
less	Sum Insured	
less	Assets	
	Uncovered Death/Disablement Benefits	

The formula has resulted in insurance being more than sufficient to provide full protection. However, the amount of over insurance is not at a level where we consider that a change to the current insurance formula is necessary.

The definition of TPD in the policy is also used to establish a member's eligibility for the benefit under the Fund's governing rules, thus avoiding any definition mismatch risk.

For Temporary Disability benefits, the benefit provisions are entirely matched by the insurance cover. As such, there is no funding gap and any claims or adverse experience has no immediate financial impact on the Fund.

In my opinion, the current group life insurance arrangements, including the sum insured formula for defined benefit members, are appropriate and provide adequate protection for the Fund.

#### **Documentation**

The insurance arrangements are underwritten by TAL Life Limited ("the insurer") and outlined in a Group Life Master Policy between the Trustee and the insurer last amended in March 2024.

The purpose of the insurance policy is to protect the Fund against unexpectedly large payouts on the death or disablement of members.

## **Prudential Standards**

The prudential regulator (APRA) has issued a number of Prudential Standards for the superannuation industry, including SPS 160 relating to the financial management and funding of defined benefit plans. I comment below on several requirements arising from SPS 160.

### **Shortfall Limit**

The Trustee must determine a "Shortfall Limit" for each fund, being:

"the extent to which the fund can be in an unsatisfactory financial position with the Trustee still being able to reasonably expect that, because of corrections to temporary negative market fluctuations in the value of the fund assets, the fund can be restored to a satisfactory financial position within a year".

I understand that the Fund's Shortfall Limit, determined by the Trustee on the basis of previous actuarial advice, is 100%.

The Shortfall Limit is expressed as the coverage level of the defined benefit Vested Benefits by the defined benefit assets. It is appropriate to consider the following factors when determining if the Shortfall Limit remains appropriate:

- The guidance provided in the relevant Actuaries Institute Practice Guideline 499.08: Shortfall Limit Required under APRA Prudential Standard 160 dated March 2023;
- The investment strategy for defined benefit assets, particularly the benchmark exposure of 14% to "growth" assets;
- The results of this investigation regarding the extent to which the current and projected Vested Benefits are not linked to the investment return on defined benefit assets (i.e. salary-based benefits) and the current and projected relativity between Vested Benefits and Minimum Requisite Benefits.

Based on the above, I recommend the Trustee maintain the current Shortfall Limit as 100%.

We will reassess the suitability of the adopted Shortfall Limit as part of the next regular actuarial investigation.

### **Monitoring Process**

SPS 160 also requires the Trustee to determine and implement a process for monitoring the defined benefit Vested Benefits coverage against the Shortfall Limit for each plan. If this monitoring process indicates that the Vested Benefits coverage has (or may have) fallen below the Shortfall Limit, then under SPS 160:

• An "Interim Actuarial Investigation" may be required (depending on the timing of the next regular actuarial investigation); and

• A Restoration Plan is required to be put in place if an Interim Actuarial Investigation finds the plan has breached its Shortfall Limit. The Restoration Plan must be designed to return the plan to a "satisfactory financial position", so that the Vested Benefits are fully covered, within a reasonable period that must not exceed 3 years and this must be submitted to APRA.

I recommend that the Trustee continues its regular monthly monitoring of the Fund's coverage of vested benefits to ascertain if an adjustment to the Employer contribution levels is required.

The Trustee should also continue to monitor the "Notifiable Events" specified in the Fund's Funding and Solvency Certificate and advise the actuary should any actual or potential Notifiable Events occur.

### **Requirements due to Unsatisfactory Financial Position**

### **Restoration Plan**

Under SPS 160, a Restoration Plan is also required to be put in place if the actuary finds in a regular Actuarial Investigation that a plan:

- Is in an unsatisfactory financial position (whether or not the Shortfall Limit is breached); or
- Is likely to fall into an unsatisfactory financial position.

The Restoration Plan must be designed to return the plan to a "satisfactory financial position", so that Vested Benefits are fully covered, within a reasonable period that must not exceed 3 years from the investigation date.

An SPS 160 Restoration Plan is not required if the plan is technically insolvent (in which case the insolvency rules must be followed). If an SPS 160 Restoration Plan is already in place then any changes to the contribution program (including its period) must be made within the framework of that Restoration Plan.

As indicated by the financial position and the projections, I consider that:

- · The Fund is not in an unsatisfactory financial position; and
- The Fund is not likely to fall into an unsatisfactory financial position.

Hence the special requirements of SPS 160 for funds in an unsatisfactory financial position do not apply at this investigation.

### **Actuary's Reporting Requirements**

Section 130 of the SIS Act requires that if an actuary forms the opinion that a plan's financial position may be unsatisfactory, or may be about to become unsatisfactory, and that opinion was formed in performing an actuarial function, the actuary must advise both the Trustee and the prudential regulator (APRA) in writing immediately. An unsatisfactory financial position applies where assets are less than Vested Benefits.

These requirements do not currently apply as I am of the opinion that the Fund's financial position is not unsatisfactory (or about to become unsatisfactory).

### **Statements Required by SPS 160**

This section provides statements required to be made under APRA Prudential Standard SPS 160. Values cited relate to the Fund as a whole (inclusive of all accumulation accounts).

- (a) The value of the Fund's assets as at 30 June 2024 was **This value excludes** assets held to meet the Operational Risk Financial Requirement.
- (b) In my opinion, the value of the liabilities of the Fund in respect of accrued benefits as at 30 June 2024 was the value of the accrued benefit liabilities of the Fund as at 30 June 2024 is inadequate to meet the value of the accrued benefit liabilities of the Fund as at 30 June 2024. Taking into account the circumstances of the Fund, the details of the membership and the assets, the benefit structure of the Fund and the industry within which the Employer operates, I consider that the assumptions and valuation methodology used are appropriate in relation to the determination of the accrued benefit liabilities for the purposes of this report. Further comments on the assumptions and valuation methodology are set out in Sections 4 and 6 of this report. Assuming that the Employer contributes in accordance with my recommendations based on the assumptions used for this actuarial investigation, I expect that assets will remain insufficient to cover the value of accrued benefit liabilities over the period to 30 June 2027.
- (c) In my opinion, the value of the liabilities of the Fund in respect of vested benefits as at 30 June 2024 was **Sector 11** Hence I consider that the value of the assets at 30 June 2024 is adequate to meet the value of the vested benefit liabilities of the Fund as at 30 June 2024. Assuming that the Employer contributes in accordance with my recommendations based on the assumptions made for this actuarial investigation, I expect that assets will remain sufficient to cover the value of vested benefit liabilities over the period to 30 June 2027. Hence I consider that the financial position of the Fund should not be treated as unsatisfactory as defined in SPS 160.
- (d) In my opinion, the value of the liabilities of the Fund in respect of the minimum benefits of the members of the Fund as at 30 June 2024 was Hence the Fund was not technically insolvent at 30 June 2024.
- (e) A projection of the likely future financial position of the Fund over the 3-year period following 30 June 2024, based on what I consider to be reasonable expectations for the Fund for the purpose of this projection, is set out in Section 7 of this report.
- (f) Based on the results of this investigation, I consider that the Shortfall Limit does not require review. Comments are set out earlier in this section.
- (g) In respect of the 3-year period following 30 June 2024, I recommend that the Employer contribute to the Fund at least:

Benefit Category	1 July 2024 – 31 December 2025	1 January 2026 onwards
1 and 2	per month plus deemed	per month plus deemed or
	or salary sacrifice member	salary sacrifice member contribution of
	contribution of 8%	8%

- (h) The Fund is used for Superannuation Guarantee purposes:
  - All Funding and Solvency Certificates required under Division 9.3 of the SIS Regulations have been issued for the period from the date of the last investigation to 30 June 2024;
  - I expect to be able to certify the solvency of the Fund in any Funding and Solvency Certificates that may be required in the three year period from 30 June 2024.

# **Actuarial Certification**

### **Actuary's Certifications**

### **Professional Standards and Scope**

I have prepared this report in accordance with generally accepted actuarial principles, Mercer's internal standards, and the relevant Professional Standards of the Actuaries Institute, in particular PS400 which applies to "...actuarial investigations of the financial condition of wholly or partially funded defined benefit superannuation funds."

### **Use of Report**

This investigation report should not be relied upon for any other purpose or by any party other than the Trustee of the Fund. Mercer is not responsible for the consequences of any other use. This report should be considered in its entirety and not distributed in parts. The Trustee should share this report with the Employer who contributes to the Fund. The Employer may consider obtaining separate actuarial advice on the recommendations contained in the report.

The advice contained in this report is given in the context of Australian law and practice. I have made no allowance for taxation, accountancy or other requirements in any other country.

#### **Actuarial Uncertainty and Assumptions**

An actuarial investigation report contains a snapshot of a Fund's financial condition at a particular point in time, and projections of the Fund's estimated future financial position based on certain assumptions. It does not provide certainty in relation to a Fund's future financial condition or its ability to pay benefits in the future.

Future funding and actual costs relating to the Fund are primarily driven by the Fund's benefit design, the actual investment returns, the actual rate of salary growth and any discretions exercised by the Trustee or the Employer. The Fund's actuary does not directly control or influence any of these factors in the context of an actuarial investigation.

The Fund's future financial position and the recommended Employer contributions depend on a number of factors, including the amount of benefits the Fund pays, the cause and timing of member withdrawals, Fund expenses, the level of taxation and the amount earned on any assets invested to pay the benefits. These amounts and others are uncertain and unknowable at the investigation date, but are predicted to fall within a reasonable range of possibilities.

To prepare this report, assumptions are used to select a single scenario from the range of possibilities. The results of that single scenario are included in this report.

However, the future is uncertain and the Fund's actual experience will differ from those assumptions; these differences may be significant or material. In addition, different assumptions or scenarios may also be within the reasonable range and results based on those assumptions would be different. For

this reason, this report shows the impact on the Fund's financial position if alternative assumptions were to be adopted.

Actuarial assumptions may also be changed from one investigation to the next because of mandated requirements, Fund experience, changes in expectations about the future and other factors. I did not perform, and thus do not present, an analysis of the potential range of all future possibilities and scenarios.

Because actual Fund experience will differ from the assumptions, decisions about benefit changes, investment policy, funding amounts and benefit related issues should only be made after careful consideration of possible future financial conditions and scenarios, and not solely on the basis of a set of investigation results.

### **Additional Information**

The next **actuarial investigation** is required at a date no later than 30 June 2027. At that time, the adequacy of the Employer contribution levels will be reassessed. The monitoring process recommended may lead to an earlier reassessment ahead of the next full actuarial investigation.

The next **Funding and Solvency Certificate** is required at least 9 months before the expiry of the current Funding and Solvency Certificate (which expires on 31 October 2025).

The next **Benefit Certificate** is required following the expiry of the current Benefit Certificate (which expires 30 June 2028). The current Benefit Certificate is designed to accommodate changes to the legislated Superannuation Guarantee schedule.

### **Further Information**

Please contact me to provide any supplementary information or explanations about this actuarial investigation as may be required.

Markl. Nelson.

**Mark Nelson** 

Fellow of the Institute of Actuaries of Australia

#### 24 December 2024

I have reviewed this report under Mercer's professional Peer Review Policy. I am satisfied that it complies with the applicable professional standards and uses assumptions and methods that are suitable for the purpose.

anno B

Mark Samuels Fellow of the Institute of Actuaries of Australia

## Appendix A

# **Fund Design**

### **Summary of Benefits**

A simplified summary of the main benefit provisions in respect of defined benefit members is set out below. Reference should be made to the formal governing documents for definitive statements.

Members' Contributions (% of Salary)	Category 1 and 2: At a rate of 7.5% of after tax salaries or 8.823% at pre-tax salaries
Accrual Rate	Category 1 and 2: 17.5% for each year of membership to the date member leaves the Fund
Final Average Salary (FAS)	Average of the annual salary at the last 3 annual review dates.
Normal Retirement Age	65
Early Retirement Age	55, with Employer consent
Member Basic Account	Accumulation with investment earnings of actual or deemed (net of tax) member contributions
Member Contribution Account	Accumulation of actual or deemed (net of tax) deemed member contributions
Vesting Factor	10% for each completed year of membership in excess of 5 years (maximum 100%)
Member Voluntary Account	Accumulation with investment earnings of voluntary member contributions, less tax (where applicable)
Employer Voluntary Account	Accumulation with investment earnings of voluntary employer contributions, less tax (where applicable)
Surcharge Account	Accumulation with investment earnings of any surcharge tax assessments
Normal Retirement Benefit	Accrual Rate x Membership x FAS;plusVoluntary Member AccountplusVoluntary Employer AccountlessSurcharge Account
Death/Total and Permanent Disability Benefit	A lump sum calculated as if the member had retired at age 65, but assuming salary remains unchanged;plusVoluntary Member AccountplusVoluntary Employer AccountlessSurcharge Account
Temporary Disability Income Benefit	75% of Declared Earned Income up to a maximum of month.

Resignation Benefit	Category 1 and 2
	Less than 5 years of membership:
	Member Basic Account
	plus Voluntary Member Account plus Voluntary Employer Account
	less Surcharge Account
	5 or more years of membership:
	twice Member Contribution Account
	plusVoluntary Member AccountplusVoluntary Employer Account
	less Surcharge Account
Retrenchment Benefit	Member's share of Fund as determined by the actuary

### **Discretions**

The table below indicates the material discretions available to the Trustee and Employer specified within the Fund's legal documents, to the extent that these affect benefits. The table also shows the general prevalence of the past exercise of discretions and the options chosen by the members.

Please note that past exercises of discretions should not be viewed as precedents which would constrain any future decisions.

Trustee and Employer Discretions	
Description and Deed Reference	Historical Prevalence
Early retirement with consent of Employer from age 55	Consent has been given in past cases

There are no member options affecting benefits.

Benefits on leaving service for any reason are subject to a minimum Superannuation Guarantee benefit described in the Fund's Benefit Certificate.

### The Superannuation Guarantee (Administration) Act 1992

This Act requires employers to provide minimum superannuation benefits that are fully vested in their employees within a complying superannuation fund.

The contribution rates recommended in this report and the projected financial positions allow for benefits being augmented as necessary to meet the minimum Superannuation Guarantee (SG) benefit described in the Fund's current Benefit Certificate.

Under current legislation the SG rate is currently 11.5% and will increase to 12% on 1 July 2025.

## Appendix B

# Calculation of the Actuarial Value of Accrued Benefits

The calculated the Actuarial Value of Accrued Benefits using a method of apportionment of benefits between past and future membership that satisfies the requirements of Professional Standard No. 402 of the Actuaries Institute and is acceptable for Australian Accounting Standard AASB 1056 purposes.

### **Defined Benefits**

The past membership components of all defined benefits payable in the future from the Fund in respect of current membership are projected forward allowing for assumed future salary increases and credited interest rates and are then discounted back to the investigation date at the investment return rate assumed for the investigation.

The past membership component for each type of benefit is:

Retirement:	based on the member's accrued benefit multiple or relevant account balances at the investigation date
Resignation:	based on the member's accrued benefit multiple or accumulated contributions at the investigation date

The weighted average term of the accrued benefit liabilities is 4.7 years.

#### **Accumulation Benefits**

The value of accumulation benefits is taken as the sum of the balances held in accumulation accounts at the date of the investigation.

### Methodology of Calculating the Actuarial Value of Accrued Benefits

The method used for the determination of Accrued Benefits is the same as that used at the previous investigation.

### Mercer Consulting (Australia) Pty Ltd

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